

eleks®

# CHEATING

by Andrii Volos  
Legal Counsel

[eleks.com](https://eleks.com)

“

Integrity means that you are the same in public as you are in private.

Joyce Meyer

# Agenda

1. What is cheating?
2. Why cheating is a problem?
3. What are consequences of cheating?
4. What influence (im)moral behavior?
5. What are cheating remedial strategies?

# Cheating

“fraud, deceit and swindling”

*Oxford English Dictionary*

+

Acting dishonestly, unfairly or in violation of rules to gain an advantage.

# Problem of cheating

- approximately USD 1 trillion only in the US.
- Typical organization loses ~5% of revenue to fraud
- “everyone does it”
- Indifference
- “noble lies” – everyday cheating lacks moral justification

# Consequences of cheating

- Harm to person cheated
- Harm to cheater
- Harm to society

# What influence (im)moral behavior?

- Obedience to authority and fear of punishment
- Self interest
- Social norms (expectation of other)
- Rules, laws and policies
- Principles of justice
- Common good

# Neutralization technics

- Denial of injury
- Denial of responsibility
- Denial of victimization
- They do it too
- I did it for friends/family



# Cheating remedial strategies

- Cultural reinforcement
- Organizational cultures
- Ethical codes
- More support (protection) for whistleblower
- Sanctions

# Inspired by Technology. Driven by Value.

Have a question? Write to

[Andrii.Volos@eleks.com](mailto:Andrii.Volos@eleks.com)

[www.linkedin.com/in/vol-and](http://www.linkedin.com/in/vol-and)

Find us at [eleks.com](http://eleks.com)