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CHEATING

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Integrity means that you are the same in public as you are in private.

Joyce Meyer

Agenda

1. What is cheating?
2. Why cheating is a problem?
3. What are consequences of cheating?
4. What influence (im)moral behavior?
5. What are cheating remedial strategies?

Cheating

“fraud, deceit and swindling”

Oxford English Dictionary

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Acting dishonestly, unfairly or in violation of rules to gain an advantage.

Problem of cheating

- approximately USD 1 trillion only in the US.
- Typical organization loses ~5% of revenue to fraud
- “everyone does it”
- Indifference
- “noble lies” – everyday cheating lacks moral justification

Consequences of cheating

- Harm to person cheated
- Harm to cheater
- Harm to society

What influence (im)moral behavior?

- Obedience to authority and fear of punishment
- Self interest
- Social norms (expectation of other)
- Rules, laws and policies
- Principles of justice
- Common good

Neutralization technics

- Denial of injury
- Denial of responsibility
- Denial of victimization
- They do it too
- I did it for friends/family

Cheating remedial strategies

- Cultural reinforcement
- Organizational cultures
- Ethical codes
- More support (protection) for whistleblower
- Sanctions

Inspired by Technology. Driven by Value.

Have a question? Write to

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